CASE STUDY

How Well We Understand Customer Business and Delivered Fruitful Results

Case Study – 1

Store Creation

Customer Name: Komlanvi Dodjro

Account Name: DODJIVIBusiness Type: Distributor

Client Requirements: AMAZON STORE CREATION
Our Goal: To Create a Professional Amazon Store Front



CLIENT EXPECTATIONS:

Client wanted to drive awareness and engagement about their newly launched products and its benefits. A store which should contain his all good ranking ASINs of the Wise brand and for different product types e.g. Product for Skin Care, Hair Care etc.

OUR SOLUTION:

Our core focus to create client's Amazon Store more effective by using trending layouts, visual appealing imagery and multimedia content, that's why our team first understand the client need and review his accounts and products to create a design which should be appealing and can describe the products uses and the benefits by the images portray, and smart infographics.

OVERVIEW OF SELLER ACCOUNT:

- Checkout the store eligibility
- Reviewed the available inventory
- Understand the products
- Understand the product content
- Reviewed the product feedback to know the customers experience
- Reviewed product images
- Collect the information for high/low selling products
- Understanding customer requirement for the products

HOW IT BEGINS:

- Custom design using amazon store templates
- Manage the store page according to product category
- Organize categories and subcategories
- Add high ranking products to attract the buyers
- Add least selling product to have more visibility and orders
- Most relevant keyword and product research
- Copywriting banners and category descriptions

- Graphic design banners, images and infographics
- Info-graphic images
- Compile the content acceptance policy
- Follow the store creation guidelines
- Added videos, text, and images to tell brand story
- Best keyword selection
- Attractive banners with product details
- Comprehensive text writing
- Create a customized, multi-page store

THE RESULTS:

After all the coordination with client regarding his expectation and reviewing all the available products detail in account to utilize the images and describe his products on his storefront professionally we finally designed a classic and elegant Amazon Store which described his products in different product types tabs. Client appreciated our work which we delivered as per the client expectation.

Below is the store link which our team created for our client:

Link: https://www.amazon.com/wise

We enjoyed a lot while operating the Wise Store Creating job and the interesting part of the job was that we got more opportunities and jobs for the same client as client was very happy with our work and provide us A+Content job for his products below are some products link where we performed for creating A+Content:

- https://www.amazon.com/dp/B01N7PZ47X
- https://www.amazon.com/dp/B074PT6H6J
- https://www.amazon.com/dp/B07J9JMKV1
- https://www.amazon.com/dp/B01MA3L42D
- https://www.amazon.com/dp/B074PTL7WL
- https://www.amazon.com/dp/B07D1HGKS9
- https://www.amazon.com/dp/B01LWWOX2F
- https://www.amazon.ca/dp/B0721JFWRN
- https://www.amazon.ca/dp/B07K5GGZ2D
- https://www.amazon.ca/dp/B0731G52L5
- https://www.amazon.ca/dp/B01N7PZ47X
- https://www.amazon.ca/dp/B074PT6H6J
- https://www.amazon.ca/dp/B07J9JMKV1
- https://www.amazon.ca/dp/B01MA3L42D
- https://www.amazon.ca/dp/B074PTL7WL
- https://www.amazon.ca/dp/B07D1HGKS9
- https://www.amazon.ca/dp/B01LWWOX2F

We are also attaching few screenshots of the store pages which you can see below:





